

Financial Statements and
Independent Auditor's Report

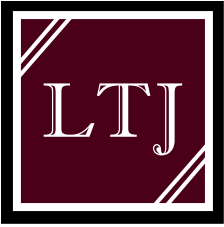
**Eastern Colorado Services for the
Developmentally Disabled, Inc.
dba Eastern Colorado Services**

June 30, 2017



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Logan, Thomas & Johnson, LLC

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

Board of Directors
Eastern Colorado Services for the Developmentally
Disabled, Inc. dba Eastern Colorado Services

We have audited the accompanying financial statements of Eastern Colorado Services for the Developmentally Disabled, Inc. dba Eastern Colorado Services (the Center), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the Auditing Standards Board of the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence that we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eastern Colorado Services for the Developmentally Disabled, Inc. dba Eastern Colorado Services as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Center's 2016 financial statements, and our report dated October 18, 2016, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Logan, Thomas + Johnson, LLC

Broomfield, Colorado

October 2, 2017

Financial Statements

Eastern Colorado Services for the Developmentally Disabled, Inc.
 dba Eastern Colorado Services
 STATEMENT OF FINANCIAL POSITION
 June 30, 2017
 (With summarized financial information as of June 30, 2016)

	2017	2016
ASSETS		
Current assets		
Cash and cash equivalents	\$ 2,367,806	\$ 2,489,943
Accounts receivable		
Fees and grants from governmental agencies	944,833	833,476
Vocational contracts and other	7,025	124,513
Prepaid expenses and other	18,950	14,120
Workshop inventory	7,385	7,647
Total current assets	3,345,999	3,469,699
Land, buildings and equipment, net	2,722,450	2,575,535
Total assets	\$ 6,068,449	\$ 6,045,234
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable and accrued expenses	\$ 799,695	\$ 876,414
Deferred revenue	3,807	-
Total current liabilities	803,502	876,414
Net assets		
Unrestricted		
Net investment in land, buildings and equipment	2,722,450	2,575,535
Undesignated	2,526,497	2,593,285
Total unrestricted net assets	5,248,947	5,168,820
Temporarily restricted	16,000	-
Total net assets	5,264,947	5,168,820
Total liabilities and net assets	\$ 6,068,449	\$ 6,045,234

The accompanying notes are an integral part of this statement.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
STATEMENT OF ACTIVITIES
Year ended June 30, 2017
(With summarized financial information for the year ended June 30, 2016)

	Unrestricted	Temporarily Restricted	Total unrestricted	
			2017	2016
Revenues and support				
Fees and grants from governmental agencies				
Fees for services				
State of Colorado				
State General Fund	\$ 838,414	\$ -	\$ 838,414	\$ 757,826
Medicaid	6,778,382	-	6,778,382	6,777,815
Counties and cities	207,835	-	207,835	203,196
Grants and other				
Part C	57,283	-	57,283	67,781
Other	4,157	-	4,157	4,143
Total fees and grants from governmental agencies	7,886,071		7,886,071	7,810,761
Public support – contributions	20,191	16,000	36,191	23,031
Public support – grants	26,579	-	26,579	49,149
Residential room and board	559,072	-	559,072	560,495
Other revenue	409,417	-	409,417	385,445
Total revenues and support	8,901,330	16,000	8,917,330	8,828,881
Expenses				
Program services				
Medicaid comprehensive	6,467,681	-	6,467,681	6,495,204
State adult supported living	102,292	-	102,292	102,139
Medicaid adult supported living	371,498	-	371,498	340,347
Children's extensive support	50,271	-	50,271	68,790
Early intervention	406,943	-	406,943	351,061
Family support	124,997	-	124,997	136,991
Case management	780,147	-	780,147	818,767
Total program services	8,303,829	-	8,303,829	8,313,299
Supporting services				
Management and general	517,374	-	517,374	518,557
Total expenses	8,821,203	-	8,821,203	8,831,856
CHANGE IN NET ASSETS	80,127	16,000	96,127	(2,975)
Net assets, beginning of year	5,168,820	-	5,168,820	5,171,795
Net assets, end of year	\$ 5,248,947	\$ 16,000	\$ 5,264,947	\$ 5,168,820

The accompanying notes are an integral part of this statement.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
STATEMENT OF CASH FLOWS
Year ended June 30, 2017
(With summarized financial information for the year ended June 30, 2016)

	2017	2016
Cash flows from operating activities		
Change in net assets	\$ 96,127	\$ (2,975)
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities		
Depreciation	247,683	222,507
Gain on disposal of land, buildings and equipment	(143,093)	(156,948)
Change in assets and liabilities		
(Increase) decrease in accounts receivable	6,131	(155,421)
Increase in prepaid expenses	(4,830)	(12,267)
Decrease in inventories	262	53
(Decrease) increase in accounts payable and accrued expenses	(76,719)	54,284
(Decrease) increase in deferred revenue	3,807	(21,041)
Net cash provided by (used in) operating activities	129,368	(71,808)
Cash flows from investing activities		
Purchase of land, buildings and equipment	(430,369)	(271,226)
Proceeds from disposal of land, buildings and equipment	178,864	268,436
Net cash used in investing activities	(251,505)	(2,790)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(122,137)	(74,598)
Cash and cash equivalents, beginning of year	2,489,943	2,564,541
Cash and cash equivalents, end of year	\$ 2,367,806	\$ 2,489,943

The accompanying notes are an integral part of this statement.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This description of Eastern Colorado Services for the Developmentally Disabled, Inc. dba Eastern Colorado Services' (the Center) nature of activities and summary of significant accounting policies is presented to assist in understanding the Center's financial statements.

1. *Summary of Business Activities*

Eastern Colorado Services for the Developmentally Disabled, Inc., a Colorado nonprofit corporation, was incorporated under the laws of the State of Colorado in 1973 for the purpose of providing a community center board to coordinate programs through interagency cooperation and local agencies to provide services to persons with developmental disabilities in various Colorado counties. The Board of Directors approved a change to the Center's name to Eastern Colorado Services for the Developmentally Disabled, Inc. dba Eastern Colorado Services, a Colorado nonprofit corporation, on January 31, 2013 to more accurately represent the broader populations served. The Center's revenue comes primarily from the State of Colorado for services provided.

2. *Description of Services Provided*

The major program services or supports and functional activities directly provided or purchased by the Center are:

Program Services or Supports

Comprehensive (Medicaid) refers to residential services, adult day services or supports and transportation activities as specified in the eligible person's Individualized Plan (IP). Included are a number of different types of residential settings, which provide an array of training, learning, experiential and support activities provided in residential living alternatives designed to meet individual needs. Additionally, adult day services provide opportunities for individuals to experience and actively participate in valued roles in the community. These services and supports enable individuals to access and participate in typical community activities such as work, recreation, and senior citizen activities. Finally, transportation activities refer to "Home to Day Program transportation" services relevant to an individual's work schedule as specified in the IP. For these purposes, "work schedule" is defined broadly to include adult and retirement activities such as education, training, community integration and employment.

Adult Supported Living (State and Medicaid) provides individualized living services for persons who are responsible for their own living arrangements in the community.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2. *Description of Services Provided (Continued)*

Program Services or Supports (Continued)

Children's Extensive Support is a deeming waiver (only the child's income is considered in determining eligibility) intended to provide needed services and supports to eligible children under the age of eighteen years in order for the children to remain in or return to the family home. Waiver services are targeted to children having extensive support needs, which require constant line-of-sight supervision due to significantly challenging behaviors and/or co-existing medical conditions. Available services include personal assistance, household modification, specialized medical equipment and supplies, professional services and community connection services.

Early Intervention is support for children from birth through age two which offers infants and toddlers and their families services and supports to enhance child development in the areas of cognition, speech, communication, physical, motor, vision, hearing, social-emotional development, and self help skills; parent-child or family interaction; and early identification, screening and assessment services.

Family Support provides an array of supportive services to the person with a developmental disability and his/her family when the person remains within the family home, thereby preventing or delaying the need for out-of-home placement which is unwanted by the person or the family.

Case Management is the determination of eligibility for services and supports, service and support coordination, and the monitoring of all services and supports delivered pursuant to the IP, and the evaluation of results identified in the IP.

Supporting Services

Management and General includes those activities necessary for planning, coordination, and overall direction of the organization, financial administration, general board activities and other related activities indispensable to the Center's corporate existence.

3. *Basis of Accounting*

Financial statements of the Center have been prepared on the accrual basis, whereby revenue is recorded when services are performed and expenses are recognized when incurred.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

4. *Use of Estimates*

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues, support and expenses during the reporting period. Actual results could differ from those estimates.

5. *Subsequent Events*

The Center has evaluated events and transactions occurring subsequent to the end of the fiscal year for potential recognition or disclosure through October 2, 2017, the date on which the financial statements were issued, and the Center did not identify any events or transactions that would have a material impact on the financial statements.

6. *Cash and Cash Equivalents*

For purposes of the statement of cash flows, the Center considers cash to be cash on hand and cash on deposit, subject to immediate withdrawal, and cash equivalents to be certificates of deposit with an original maturity of three months or less.

The Center maintains its cash balances in various financial institutions, which at times, may exceed federally insured limits. The Center has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

7. *Accounts Receivable*

The majority of the Center's accounts receivable is due from the State of Colorado. Accounts receivable are due according to contractual terms and are stated at the amount management expects to collect from outstanding balances. The Center believes all receivables are collectible and that no allowance for doubtful accounts is necessary. The Center writes off accounts receivable to bad debt expense after reasonable collection efforts have been made. Payments subsequently received on such receivables, if any, are recorded as other revenue.

8. *Workshop Inventory*

The cost of inventories of workshop supplies was determined principally on a first-in, first-out method under the lower of cost or market method of accounting.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

9. *Land, Buildings and Equipment*

Land, buildings and equipment acquired in excess of \$5,000 are capitalized at cost for purchased assets and at estimated fair value, at the date of receipt, for donated property. Depreciation is provided on the straight-line method over the following estimated useful lives:

	<u>Years</u>
Buildings	20–40
Building improvements	5-15
Administrative equipment	3–5
Program equipment	3–5
Transportation equipment	3–5

10. *Accounting for Contributions*

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods, or are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. Unconditional promises to give, which do not state a due date, are presumed to be time-restricted by the donor until received and are reported as temporarily restricted net assets.

A donor restriction expires when a stipulated time restriction ends, when an unconditional promise with an implied time restriction is collected, or when a purpose restriction is accomplished. Upon expiration, temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the statement of activities as net assets released from restrictions. Restricted contributions received in the same year in which the restrictions are met are recorded as unrestricted revenue, rather than temporarily restricted revenue.

11. *Income Taxes*

The Center is operated as a nonprofit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Center recognizes tax liabilities when, despite the Center's belief that its tax return positions are supportable, the Center believes that certain positions may not be fully sustained upon review by tax authorities. Benefits from tax positions are measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement. The Center has concluded there is no tax liability or benefit required to be recorded as of June 30, 2017.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

11. *Income Taxes (Continued)*

The Center is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. The Center believes it is no longer subject to income tax examinations for the years prior to the year ended June 30, 2014.

12. *Prior Year Summarized Information*

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Center's financial statements as of and for the year ended June 30, 2016, from which the summarized information was derived.

13. *Recent Accounting Pronouncements*

In May 2014, the FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in generally accepted accounting principles in the United States of America (US GAAP) when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14, which defers the effective date of ASU 2014-09 one year, making it effective for annual reporting periods beginning after December 15, 2018. The Center has not yet selected a transition method and is currently evaluating the effect that the standard will have on the financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The most significant change for lessees is the requirement under the new guidance to recognize right-of-use assets and lease liabilities for all leases not considered short-term leases. Changes to the lessor accounting model include: (a) synchronizing key aspects of the model with the new revenue recognition guidance, such as basing whether a lease is similar to a sale or whether control of the underlying asset has transferred to the lessee and (b) prospectively eliminating the specialized accounting for leveraged leases.

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

13. *Recent Accounting Pronouncements (Continued)*

The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The standard is effective on January 1, 2020, with early adoption permitted. The Center is in the process of evaluating the impact of this new guidance.

In August 2016, the FASB issued ASU No. 2016-14, *Not-for Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of not-for-profit entities. The amendments set forth the FASB's improvements to net asset classification requirements and the information presented about a not-for-profit organization's liquidity, financial performance and cash flows. The ASU will be effective for fiscal years beginning after December 15, 2017. Earlier adoption is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. The Center is in the process of evaluating the impact of this new guidance.

In August 2016, the FASB issued ASU 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*. The amendments in this update clarify the guidance regarding the classification of operating, investing and financing activities for certain types of cash receipts and payments. The amendments in this update are effective for the annual periods, and the interim periods within those years, beginning after December 15, 2018, and should be applied using a retrospective transition method to each period presented. Early adoption is permitted. The Center is evaluating the impact of adoption, if any, to the financial statements.

In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*. The amendments in this ASU require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The ASU will be effective for fiscal years beginning after December 15, 2018. Earlier adoption is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. The Center is in the process of evaluating the impact of this new guidance.

Eastern Colorado Services for the Developmentally Disabled, Inc.
 dba Eastern Colorado Services
 NOTES TO FINANCIAL STATEMENTS
 June 30, 2017

NOTE B – LAND, BUILDINGS AND EQUIPMENT

Land, buildings and equipment consists of the following at June 30, 2017:

Buildings and improvements	\$ 4,036,177
Administrative equipment	658
Program equipment	287,020
Transportation equipment	<u>801,805</u>
	5,125,660
Less accumulated depreciation and amortization	<u>2,694,163</u>
	2,431,497
Land	<u>290,953</u>
	\$ <u>2,722,450</u>

Depreciation expense was \$247,683 for the year ended June 30, 2017.

NOTE C – LINE OF CREDIT

The Center established a \$100,000 unsecured line of credit with a bank at an annual interest rate of prime plus 1.75% to be no less than 5%. The interest rate was 6% at June 30, 2017, and the line of credit matures on August 5, 2018. There was no balance outstanding on the line of credit as of June 30, 2017.

NOTE D – DEFERRED REVENUE

Deferred revenue at June 30, 2017, consists of \$3,807 of go for it funds.

NOTE E – LEASES

The Center leases numerous case management offices, an adult day facility and an apartment for residential services under operating lease arrangements which expire through fiscal year 2019. Rental expense under these leases for the year ended June 30, 2017 was \$23,201.

Future minimum rental payments for these leases at June 30, 2017 are as follows:

Year ending June 30,	
2018	\$ 4,020
2019	<u>670</u>
	\$ <u>4,690</u>

Eastern Colorado Services for the Developmentally Disabled, Inc.
dba Eastern Colorado Services
NOTES TO FINANCIAL STATEMENTS
June 30, 2017

NOTE F – NET ASSETS

As of June 30, 2017, temporarily restricted net assets consist of \$16,000 to be used for the upgrade/remodel of the kitchen at the Sedgwick County Vocational Services facility.

NOTE G – TAX DEFERRED ANNUITY PLAN

The Center has adopted an Employees' Tax Deferred Annuity 403(b) Plan to which both the Center and eligible employees contribute. Center contributions are 5% of the employees' compensation. All employees who have completed one year of service and have reached the age of eighteen are eligible for employer contributions. The Center's contribution for the year ended June 30, 2017 totaled \$170,924.

NOTE H – RELATED PARTY TRANSACTIONS

The Center receives a substantial amount of revenue from the State of Colorado. The amount of receivables the Center has from the State of Colorado as of June 30, 2017 totaled \$853,552. The Center has a payable to the State of Colorado in the amount of \$33,510 which is recorded in accounts payable and accrued expenses. These transactions are considered to be transactions with a related party by virtue of the significant management influence exercised by the State of Colorado through contract provisions.