

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
January 31, 2022

RECYCLING CASH ON HAND:	\$500.00
KEY BANK STERLING:	\$107,976.53
CLIENT CHECKING	\$103,406.94
FARMERS STATE BANK OF BRUSH	\$100,686.27
BANK OF COLORADO STERLING	\$340,539.11
WRAY STATE BANK	\$255,319.24
GOLDEN BELT BANK	\$128,836.05
WELLS FARGO BANK	\$642,191.15
WELLS FARGO MONEY MARKET	\$726,382.89
POINTS WEST BANK	\$252,890.57
EQUITABLE S&L MONEY MARKET:	\$258,007.07
BANK OF THE WEST	\$254,542.53
TBK Bank	\$716,204.61
ACCOUNTS RECEIVABLE ALL ACCOUNTS:	\$804,073.82
PREPAID EXPENSE	\$37,229.47
WORKSHOP INVENTORY ON HAND:	\$8,392.09
CURRENT ASSETS	\$4,737,178.34
CURRENT LIABILITIES:	\$624,516.92
TOTAL NET WORKING CAPITAL	\$4,112,661.42

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
January 31, 2022
59% of Year

PROGRAM	EXPENSES TO DATE	ANNUAL BUDGET	% OF EXPENSE PER BUDGET	REVENUE PER BUDGET	% of EXPENSE PER REVENUE
EARLY INT/PART C/TRUST	443841.48	897209.00	49%	1016858.00	44%
SLS MW/CES	66970.86	360406.00	19%	360407.00	19%
SLS STATE	29171.13	94238.00	31%	94238.00	31%
FSSP	28324.30	255597.00	11%	255597.00	11%
COMPREHENSIVE	3877931.55	7065255.00	55%	7327700.00	53%
ADMINISTRATION **	357000.39	631343.00	57%	313773.00	114%
ADULT CASE MGMT	377295.73	699170.00	54%	636189.00	59%
TOTAL ALL PROGRAMS:	5180535.44	10003218.00	52%	10004762.00	52%
WORKSHOP CONTRACTS:	Expense	vs.	Revenue	Excess (Revenue) or Loss	
Other Workshop Contracts	24254.11		22567.19	1686.92	
Trophy Shop	<u>7001.13</u>		<u>4673.16</u>	<u>2327.97</u>	
Total	31,255.24		27,240.35	4014.89	
Miscellaneous Funds:					
NVP/HUD					
TOTAL ALL EXPENSES:	\$5,211,790.68				
TOTAL ALL REVENUE:	\$5,219,080.55				
YTD EXCESS (REVENUE)/LOSS:	(\$7,289.87)				

** We only receive state dollars for administration costs. The remainder of the admin costs are disbursed out to all programs at the end of the fiscal year.

EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of January 31, 2022

CURRENT ASSETS:

Cash - Recycling	\$ 500.00
Key Bank	107,976.53
Client Checking Accounts	103,406.94
Farmer State Bank of Brush	100,686.27
Bank of Colorado - Sterling	340,539.11
Wray State Bank	255,319.24
Golden Belt Bank (Morgan Federal)	128,836.05
Wells Fargo Bank	642,191.15
Wells Fargo Money Mkt	726,382.89
Points West Community Bank	252,890.57
Equitable S & L Money Mkt	258,007.07
Bank of the West	254,542.53
TBK Bank Colorado	716,204.61
Accounts Receivable	804,073.82
Prepaid Expense	<u>37,229.47</u>

TOTAL CURRENT ASSETS

\$ 4,728,786.25

INVENTORY:

Inventory-Workshops	<u>8,392.09</u>
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TOTAL INVENTORY

8,392.09

FURNITURE & FIXTURES:

Furniture & Fixtures	<u>657.95</u>
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TOTAL FURNITURE & FIXTURES

657.95

EQUIPMENT & VEHICLES:

Equipment & Vehicles	<u>1,133,705.45</u>
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TOTAL EQUIPMENT & VEHICLES

1,133,705.45

BUILDINGS & IMPROVEMENTS :

Buildings & Improvements	4,144,228.31
Accumulated Depreciation	<u>(3,349,155.57)</u>

TOTAL BUILDINGS & IMPROVEMENTS

795,072.74

TOTAL FIXED ASSETS & INVENTORY

6,666,614.48

OTHER ASSETS:

Land	290,953.47
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EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of January 31, 2022

TOTAL OTHER ASSETS		<u>\$ 290,953.47</u>
TOTAL ASSETS		<u>\$ 6,957,567.95</u>
CURRENT LIABILITIES:		
A/P & Curr. Liab.	(212,419.75)	
Accrued Annual Leave	(240,797.17)	
Accrued Wages	<u>(171,300.00)</u>	
TOTAL CURRENT LIABILITIES		(624,516.92)
LONG TERM LIABILITIES:		
TOTAL LIABILITIES		(624,516.92)
CONTRIBUTED CAPITAL:		
Investments	<u>(49,825.01)</u>	
TOTAL CONTRIBUTED CAPITAL		(49,825.01)
SURPLUS:		
Operating (Retained Earnings)	<u>(6,275,936.15)</u>	
TOTAL SURPLUS		(6,275,936.15)
Equity	<u>(7,289.87)</u>	
TOTAL CURRENT OPERATION		<u>(7,289.87)</u>
TOTAL CAPITAL & SURPLUS		<u>\$(6,957,567.95)</u>

EASTERN CO SERV. FOR THE DEV DISABLED

Income Statement

for the period ending January 31, 2022

	Current Period	Year to Date	M-T-D %	Y-T-D %
REVENUES-STATE GENERAL FUND				
Revenues-State General Fund	\$ 0.00	\$(666.44)	0.0	0.0
State Funds - Case Management	(2,865.14)	(22,148.11)	(0.3)	(0.4)
State Funds - Management Fee	(719.45)	(4,316.70)	(0.1)	(0.1)
State Funds - Early Intervention	(34,210.50)	(205,161.25)	(3.7)	(3.9)
State Funds - FSSP	(5,823.01)	(27,061.25)	(0.6)	(0.5)
State Funds - SLS	(3,102.28)	(25,470.08)	(0.3)	(0.5)
State Funds - Children's Man. Fee	(274.94)	(2,229.88)	0.0	0.0
Non-Medicaid Functions	0.00	(13,083.18)	0.0	(0.3)
State Funds EI CM	(21,464.60)	(159,188.86)	(2.3)	(3.1)
CM Training	0.00	(390.34)	0.0	0.0
State Funds EI M&G	(12,816.24)	(88,548.40)	(1.4)	(1.7)
Eligibility Determination Revenue	(682.86)	(4,019.37)	(0.1)	(0.1)
EI Indirect Revenue	(6,849.13)	(45,227.35)	(0.7)	(0.9)
TOTAL REVENUES-GENERAL	(88,808.15)	(597,511.21)	(9.5)	(11.4)
REVENUES-STATE MEDICAID FUNDS				
Utilization Review/Assesment	(3,058.89)	(25,522.64)	(0.3)	(0.5)
Quality Assurance	(4,386.65)	(25,817.44)	(0.5)	(0.5)
EI TCM Revenue	(3,575.00)	(22,148.75)	(0.4)	(0.4)
Medicaid Waiver - TCM	(34,706.48)	(262,889.59)	(3.7)	(5.0)
Medicaid Waiver - Residential	(409,524.42)	(2,647,185.00)	(43.8)	(50.7)
Medicaid Waiver - Sp. Hab	(23,715.87)	(548,574.29)	(2.5)	(10.5)
Medicaid Waiver - Transportation	(3,782.68)	(107,382.86)	(0.4)	(2.1)
Medicaid Waiver - Behavior	(2,748.90)	(12,644.94)	(0.3)	(0.2)
Medicaid Waiver - SLS	(6,515.95)	(69,089.45)	(0.7)	(1.3)
Medicaid Waiver Supp. Employmen	(6,618.64)	(33,479.21)	(0.7)	(0.6)
Medicaid Waiver Childrens HCBS	(81.63)	(589.55)	0.0	0.0
Medicaid Waiver - Vision	(479.00)	(6,607.00)	(0.1)	(0.1)
Medicaid Waiver - Sp Medical	(1,228.00)	(20,792.00)	(0.1)	(0.4)
CES - Waiver	(848.16)	(2,714.44)	(0.1)	(0.1)
TOTAL REVENUES-STATE ME	(501,270.27)	(3,785,437.16)	(53.6)	(72.5)
REVENUES-ROOM & BOARD				
Client Room and Board	(44,374.00)	(309,888.60)	(4.7)	(5.9)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending January 31, 2022

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES-ROOM & B	(44,374.00)	(309,888.60)	(4.7)	(5.9)
REVENUES-OTHER NON SPECIFIED FUNDS				
Revenues-Other Non Specified	(290.25)	(2,087.85)	0.0	0.0
Client Food Stamp Money	(8,199.59)	(60,014.13)	(0.9)	(1.1)
Misc. Donations	0.00	(11,102.65)	0.0	(0.2)
Other/Misc.	0.00	229.68	0.0	0.0
Gain On Sale	0.00	2,473.90	0.0	0.0
State Nvp	<u>(173.60)</u>	<u>(1,647.16)</u>	<u>0.0</u>	<u>0.0</u>
TOTAL REVENUES-OTHER NO	(8,663.44)	(72,148.21)	(0.9)	(1.4)
REVENUES-PRIVATE PAY FUNDS				
Day Program Private Pay	<u>(255.60)</u>	<u>(1,875.96)</u>	<u>0.0</u>	<u>0.0</u>
TOTAL REVENUES-PRIVATE P	(255.60)	(1,875.96)	0.0	0.0
REVENUES-COUNTY/PUBLIC FUNDS				
Logan County	(23,428.25)	(23,428.25)	(2.5)	(0.4)
Yuma County	(6,627.75)	(6,627.75)	(0.7)	(0.1)
Washington County	<u>(1,369.25)</u>	<u>(1,369.25)</u>	<u>(0.1)</u>	<u>0.0</u>
TOTAL REVENUES-COUNTY /P	(31,425.25)	(31,425.25)	(3.4)	(0.6)
REVENUES-WORKSHOPS:				
Revenues-Workshops	(1,442.70)	(22,567.19)	(0.2)	(0.4)
Kelandy Trophy Shop	<u>(1,350.01)</u>	<u>(4,673.16)</u>	<u>(0.1)</u>	<u>(0.1)</u>
TOTAL REVENUES-WORKSHO	(2,792.71)	(27,240.35)	(0.3)	(0.5)
REVENUES - GRANT FUNDS				
Grant Monies	(257,970.44)	(393,553.81)	(27.6)	(7.5)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending January 31, 2022

	Current Period	Year to Date	M-T-D %	Y-T-D %
TOTAL REVENUES - GRANTS	\$(257,970.44)	\$(393,553.81)	(27.6)	(7.5)
TOTAL REVENUES	(935,559.86)	(5,219,080.55)	(100.0)	(100.0)
EXPENSES-SALARIES & BENEFITS:				
Directors Salaries	50,953.12	345,623.66	7.1	6.6
Professional Salaries	66,998.52	492,544.08	9.4	9.5
Admin Asst. Salaries	20,200.72	149,066.15	2.8	2.9
Managers Salaries	40,481.00	360,709.24	5.7	6.9
Direct Care Salaries	244,956.61	1,727,474.88	34.2	33.1
Housekeeping/Maint. Salaries	3,708.61	23,631.28	0.5	0.5
Transportation-Bus Driver Sal.	3,807.25	25,406.64	0.5	0.5
Other Salaries	0.00	21,300.00	0.0	0.4
Client-Salaries	1,811.78	15,399.86	0.3	0.3
Client-C.I.E.	122.46	1,705.17	0.0	0.0
F.I.C.A.	31,700.41	219,934.82	4.4	4.2
Health/Group Ins.	22,561.32	169,567.11	3.2	3.3
Unemployment Comp.	3,464.62	4,922.97	0.5	0.1
Workmans Compensation	28,347.88	196,330.68	4.0	3.8
Employee Physicals	152.00	483.00	0.0	0.0
Deferred Compensation	13,172.39	97,162.94	1.8	1.9
TOTAL SALARIES & BENEFITS	532,438.69	3,851,262.48	74.4	73.9
OPERATING EXPENSES:				
Dues & Subscriptions	2,815.19	16,966.73	0.4	0.3
Equipment Repairs/Maintenance	989.00	14,635.18	0.1	0.3
Telephone	5,784.10	39,555.63	0.8	0.8
Meetings & Conferences	196.42	4,675.97	0.0	0.1
Supplies	32,194.21	183,724.00	4.5	3.5
Contract Services	54,747.49	407,334.46	7.6	7.8
General Insurance	5,671.81	39,702.67	0.8	0.8
Equipment Depreciation	1,037.59	8,200.68	0.1	0.2
Mileage	983.77	5,965.88	0.1	0.1
Postage & Freight	1,430.00	3,631.00	0.2	0.1
Administration-Acctg & Audit	0.00	12,900.00	0.0	0.2
Administration-Legal Fees	0.00	420.00	0.0	0.0
Allocation Summary Account	0.00	8.62	0.0	0.0
Food Stamps	8,199.59	60,014.13	1.1	1.2

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending January 31, 2022

	Current Period	Year to Date	M-T-D %	Y-T-D %
MW/SIs Waiver-Client Expenses	474.00	5,399.65	0.1	0.1
ST/SIs-State Client Expenses	0.00	202.00	0.0	0.0
CES - Client Needs	247.80	2,429.60	0.0	0.0
Fssp-Special Reserve	1,105.00	28,166.25	0.2	0.5
Client-Sales Tax	0.00	169.62	0.0	0.0
Client-Recycling Exp.	0.00	237.20	0.0	0.0
Food	3,861.27	40,299.92	0.5	0.8
Medical/Dental	0.00	21,722.00	0.0	0.4
Medical/Dental Vision	227.50	6,001.80	0.0	0.1
Medical/Dental-Wipes	328.00	6,596.00	0.0	0.1
Purchased Services	<u>4,993.96</u>	<u>18,566.22</u>	<u>0.7</u>	<u>0.4</u>
 TOTAL OPERATING EXPENSE	 125,286.70	 927,525.21	 17.5	 17.8
 OCCUPANCY EXPENSE:				
Occup.-Depreciation	11,584.41	82,347.68	1.6	1.6
Occup.-Insurance	1,767.55	12,372.85	0.2	0.2
Occup.-Utilities	16,360.65	105,021.79	2.3	2.0
Occup.-Facility Maint./Repairs	4,170.57	42,777.86	0.6	0.8
Occup.-Rent	<u>500.00</u>	<u>4,188.00</u>	<u>0.1</u>	<u>0.1</u>
 TOTAL OCCUPANCY EXPENS	 34,383.18	 246,708.18	 4.8	 4.7
 TRANSPORTATION EXPENSE:				
Trans.-Depreciation	8,758.33	60,497.30	1.2	1.2
Trans.-Gas & Oil	7,142.67	71,914.77	1.0	1.4
Trans.-Maintenance & Repairs	1,577.62	15,739.03	0.2	0.3
Trans.-Insurance & License	<u>6,139.47</u>	<u>38,143.71</u>	<u>0.9</u>	<u>0.7</u>
 TOTAL TRANSPORTATION EX	 <u>23,618.09</u>	 <u>186,294.81</u>	 <u>3.3</u>	 <u>3.6</u>
 TOTAL EXPENDITURES	 715,726.66	 5,211,790.68	 100.0	 100.0
EXCESS (REVENUE)/LOSS	<u>\$(219,833.20)</u>	<u>\$(7,289.87)</u>	<u>(100.0)</u>	<u>(100.0)</u>

EASTERN CO SERV. FOR THE DEV DISABLED
Statement of Cash Flows
for the period ending January 31, 2022

	<u>Current Period</u>	<u>Year to Date</u>
Cash flows from operating activities :		
Net Income (Loss)	\$ 219,833.20	\$ 7,289.87
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	21,380.33	151,045.66
Decrease in Accounts Receivable	(28,382.14)	424,470.64
Decrease in Inventory	53.77	360.22
Increase in Accounts Payable	17,489.17	(291,057.43)
	<u>230,374.33</u>	<u>292,108.96</u>
Net cash provided by operations	230,374.33	292,108.96
Cash flows from investing activities :		
Increase in property and equipment	<u>0.00</u>	<u>(73,736.54)</u>
	0.00	(73,736.54)
Net cash used by investing activitie	0.00	(73,736.54)
Cash flows from financing activities :		
Net Increase In Cash And Equivalents	230,374.33	218,372.42
Cash and equivalents At Beginning Of Period	<u>3,657,108.63</u>	<u>3,669,110.54</u>
Cash and equivalents at end of period	<u>\$ 3,887,482.96</u>	<u>\$ 3,887,482.96</u>

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
February 28, 2022

RECYCLING CASH ON HAND:	\$500.00
KEY BANK STERLING:	\$107,977.36
CLIENT CHECKING	\$103,406.94
FARMERS STATE BANK OF BRUSH	\$100,693.99
BANK OF COLORADO STERLING	\$361,189.60
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GOLDEN BELT BANK	\$128,845.93
WELLS FARGO BANK	\$689,100.04
WELLS FARGO MONEY MARKET	\$726,382.89
POINTS WEST BANK	\$252,906.09
EQUITABLE S&L MONEY MARKET:	\$258,091.89
BANK OF THE WEST	\$254,544.48
TBK Bank	\$716,341.96
ACCOUNTS RECEIVABLE ALL ACCOUNTS:	\$771,532.72
PREPAID EXPENSE	\$35,990.02
WORKSHOP INVENTORY ON HAND:	\$8,393.69
CURRENT ASSETS	\$4,771,226.63
CURRENT LIABILITIES:	\$639,846.64
TOTAL NET WORKING CAPITAL	\$4,131,379.99

EASTERN COLORADO SERVICES

for the Developmentally Disabled, Inc.

MONTHLY FINANCIAL REPORT FOR:

February 28, 2022

67% of Year

PROGRAM	EXPENSES TO DATE	ANNUAL BUDGET	% OF EXPENSE PER BUDGET	REVENUE PER BUDGET	% of EXPENSE PER REVENUE
EARLY INT/PART C/TRUST	516211.55	897209.00	58%	1016858.00	51%
SLS MW/CES	79733.22	360406.00	22%	360407.00	22%
SLS STATE	33072.90	94238.00	35%	94238.00	35%
FSSP	31124.30	255597.00	12%	255597.00	12%
COMPREHENSIVE	4392932.06	7065255.00	62%	7327700.00	60%
ADMINISTRATION **	401701.73	631343.00	64%	313773.00	128%
ADULT CASE MGMT	429211.41	699170.00	61%	636189.00	67%
TOTAL ALL PROGRAMS:	5883987.17	10003218.00	59%	10004762.00	59%
WORKSHOP CONTRACTS:	Expense	vs.	Revenue	Excess (Revenue) or Loss	
Other Workshop Contracts	28031.68		28795.73	(764.05)	
Trophy Shop	<u>7963.59</u>		<u>4892.18</u>	<u>3071.41</u>	
Total	35,995.27		33,687.91	2307.36	
Miscellaneous Funds:					
NVP/HUD					
TOTAL ALL EXPENSES:	\$5,919,982.44				
TOTAL ALL REVENUE:	\$5,925,041.11				
YTD EXCESS (REVENUE)/LOSS:	(\$5,058.67)				

** We only receive state dollars for administration costs. The remainder of the admin costs are disbursed out to all programs at the end of the fiscal year.

EASTERN CO SERV. FOR THE DEV DISABLED
Balance Sheet
as of February 28, 2022

CURRENT ASSETS:

Cash - Recycling	\$ 500.00
Key Bank	107,977.36
Client Checking Accounts	103,406.94
Farmer State Bank of Brush	100,693.99
Bank of Colorado - Sterling	361,189.60
Wray State Bank	255,329.03
Golden Belt Bank (Morgan Federal)	128,845.93
Wells Fargo Bank	689,100.04
Wells Fargo Money Mkt	726,382.89
Points West Community Bank	252,906.09
Equitable S & L Money Mkt	258,091.89
Bank of the West	254,544.48
TBK Bank Colorado	716,341.96
Accounts Receivable	771,532.72
Prepaid Expense	<u>35,990.02</u>

TOTAL CURRENT ASSETS

\$ 4,762,832.94

INVENTORY:

Inventory-Workshops	<u>8,393.69</u>
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TOTAL INVENTORY

8,393.69

FURNITURE & FIXTURES:

Furniture & Fixtures	<u>657.95</u>
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TOTAL FURNITURE & FIXTURES

657.95

EQUIPMENT & VEHICLES:

Equipment & Vehicles	<u>1,133,705.45</u>
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TOTAL EQUIPMENT & VEHICLES

1,133,705.45

BUILDINGS & IMPROVEMENTS :

Buildings & Improvements	4,144,228.31
Accumulated Depreciation	<u>(3,370,105.34)</u>

TOTAL BUILDINGS & IMPROVEMENTS

774,122.97

TOTAL FIXED ASSETS & INVENTORY

6,679,713.00

OTHER ASSETS:

Land	290,953.47
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EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of February 28, 2022

TOTAL OTHER ASSETS		<u>\$ 290,953.47</u>
TOTAL ASSETS		<u>\$ 6,970,666.47</u>
CURRENT LIABILITIES:		
A/P & Curr. Liab.	(227,749.47)	
Accrued Annual Leave	(240,797.17)	
Accrued Wages	<u>(171,300.00)</u>	
TOTAL CURRENT LIABILITIES		(639,846.64)
LONG TERM LIABILITIES:		
TOTAL LIABILITIES		(639,846.64)
CONTRIBUTED CAPITAL:		
Investments	<u>(49,825.01)</u>	
TOTAL CONTRIBUTED CAPITAL		(49,825.01)
SURPLUS:		
Operating (Retained Earnings)	<u>(6,275,936.15)</u>	
TOTAL SURPLUS		(6,275,936.15)
Equity	<u>(5,058.67)</u>	
TOTAL CURRENT OPERATION		<u>(5,058.67)</u>
TOTAL CAPITAL & SURPLUS		<u>\$(6,970,666.47)</u>

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2022

	Current Period	Year to Date	M-T-D %	Y-T-D %
REVENUES-STATE GENERAL FUND				
Revenues-State General Fund	\$ 0.00	\$(666.44)	0.0	0.0
State Funds - Case Management	(2,243.41)	(24,391.52)	(0.3)	(0.4)
State Funds - Management Fee	(1,438.90)	(5,755.60)	(0.2)	(0.1)
State Funds - Early Intervention	(37,889.75)	(243,051.00)	(5.4)	(4.1)
State Funds - FSSP	(3,585.00)	(30,646.25)	(0.5)	(0.5)
State Funds - SLS	(7,073.44)	(32,543.52)	(1.0)	(0.5)
State Funds - Children's Man. Fee	(274.94)	(2,504.82)	0.0	0.0
Non-Medicaid Functions	(90.93)	(13,174.11)	0.0	(0.2)
State Funds EI CM	(21,387.00)	(180,575.86)	(3.0)	(3.0)
CM Training	0.00	(390.34)	0.0	0.0
State Funds EI M&G	(12,466.00)	(101,014.40)	(1.8)	(1.7)
Eligibility Determination Revenue	(856.28)	(4,875.65)	(0.1)	(0.1)
EI Indirect Revenue	(7,099.28)	(52,326.63)	(1.0)	(0.9)
TOTAL REVENUES-GENERAL	(94,404.93)	(691,916.14)	(13.4)	(11.7)
REVENUES-STATE MEDICAID FUNDS				
Utilization Review/Assesment	(4,015.58)	(29,538.22)	(0.6)	(0.5)
Quality Assurance	(2,814.24)	(28,631.68)	(0.4)	(0.5)
EI TCM Revenue	(3,658.71)	(25,807.46)	(0.5)	(0.4)
Medicaid Waiver - TCM	(37,140.24)	(300,029.83)	(5.3)	(5.1)
Medicaid Waiver - Residential	(363,302.51)	(3,010,487.51)	(51.5)	(50.8)
Medicaid Waiver - Sp. Hab	(86,020.44)	(634,594.73)	(12.2)	(10.7)
Medicaid Waiver - Transportation	(15,127.74)	(122,510.60)	(2.1)	(2.1)
Medicaid Waiver - Behavior	0.00	(12,644.94)	0.0	(0.2)
Medicaid Waiver - SLS	(11,724.08)	(80,813.53)	(1.7)	(1.4)
Medicaid Waiver Supp. Employmen	(12,381.93)	(45,861.14)	(1.8)	(0.8)
Medicaid Waiver Childrens HCBS	(90.70)	(680.25)	0.0	0.0
Medicaid Waiver - Vision	(1,349.00)	(7,956.00)	(0.2)	(0.1)
Medicaid Waiver - Sp Medical	(1,076.00)	(21,868.00)	(0.2)	(0.4)
CES - Waiver	(118.00)	(2,832.44)	0.0	0.0
TOTAL REVENUES-STATE ME	(538,819.17)	(4,324,256.33)	(76.3)	(73.0)
REVENUES-ROOM & BOARD				
Client Room and Board	(44,374.00)	(354,262.60)	(6.3)	(6.0)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2022

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES-ROOM & B	(44,374.00)	(354,262.60)	(6.3)	(6.0)
REVENUES-OTHER NON SPECIFIED FUNDS				
Revenues-Other Non Specified	(267.86)	(2,355.71)	0.0	0.0
Client Food Stamp Money	(7,792.94)	(67,807.07)	(1.1)	(1.1)
Misc. Donations	0.00	(11,102.65)	0.0	(0.2)
Other/Misc.	0.00	229.68	0.0	0.0
Gain On Sale	0.00	2,473.90	0.0	0.0
State Nvp	0.00	(1,647.16)	0.0	0.0
TOTAL REVENUES-OTHER NO	(8,060.80)	(80,209.01)	(1.1)	(1.4)
REVENUES-PRIVATE PAY FUNDS				
Day Program Private Pay	(180.60)	(2,056.56)	0.0	0.0
TOTAL REVENUES-PRIVATE P	(180.60)	(2,056.56)	0.0	0.0
REVENUES-COUNTY/PUBLIC FUNDS				
Logan County	0.00	(23,428.25)	0.0	(0.4)
Morgan County	(13,673.50)	(13,673.50)	(1.9)	(0.2)
Yuma County	0.00	(6,627.75)	0.0	(0.1)
Washington County	0.00	(1,369.25)	0.0	0.0
TOTAL REVENUES-COUNTY /P	(13,673.50)	(45,098.75)	(1.9)	(0.8)
REVENUES-WORKSHOPS:				
Revenues-Workshops	(6,228.54)	(28,795.73)	(0.9)	(0.5)
Kelandy Trophy Shop	(219.02)	(4,892.18)	0.0	(0.1)
TOTAL REVENUES-WORKSHO	(6,447.56)	(33,687.91)	(0.9)	(0.6)
REVENUES - GRANT FUNDS				
Grant Monies	0.00	(393,553.81)	0.0	(6.6)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2022

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES - GRANTS	0.00	(393,553.81)	0.0	(6.6)
TOTAL REVENUES	(705,960.56)	(5,925,041.11)	(100.0)	(100.0)
EXPENSES-SALARIES & BENEFITS:				
Directors Salaries	45,052.90	390,676.56	6.4	6.6
Professional Salaries	66,071.73	558,615.81	9.3	9.4
Admin Asst. Salaries	20,150.31	169,216.46	2.8	2.9
Managers Salaries	41,093.07	401,802.31	5.8	6.8
Direct Care Salaries	222,401.75	1,949,876.63	31.4	32.9
Housekeeping/Maint. Salaries	5,298.74	28,930.02	0.7	0.5
Transportation-Bus Driver Sal.	3,719.71	29,126.35	0.5	0.5
Other Salaries	0.00	21,300.00	0.0	0.4
Client-Salaries	2,898.22	18,298.08	0.4	0.3
Client-C.I.E.	339.12	2,044.29	0.0	0.0
F.I.C.A.	32,209.30	252,144.12	4.5	4.3
Health/Group Ins.	24,550.88	194,117.99	3.5	3.3
Unemployment Comp.	3,227.64	8,150.61	0.5	0.1
Workmans Compensation	26,977.44	223,308.12	3.8	3.8
Employee Physicals	228.00	711.00	0.0	0.0
Deferred Compensation	12,306.02	109,468.96	1.7	1.8
TOTAL SALARIES & BENEFITS	506,524.83	4,357,787.31	71.5	73.6
OPERATING EXPENSES:				
Dues & Subscriptions	891.79	17,858.52	0.1	0.3
Equipment Repairs/Maintenance	2,414.13	17,049.31	0.3	0.3
Telephone	6,254.68	45,810.31	0.9	0.8
Meetings & Conferences	457.61	5,133.58	0.1	0.1
Supplies	30,573.26	214,297.26	4.3	3.6
Contract Services	67,129.95	474,464.41	9.5	8.0
General Insurance	5,671.81	45,374.48	0.8	0.8
Equipment Depreciation	1,037.59	9,238.27	0.1	0.2
Mileage	577.78	6,543.66	0.1	0.1
Postage & Freight	370.00	4,001.00	0.1	0.1
Administration-Acctg & Audit	0.00	12,900.00	0.0	0.2
Administration-Legal Fees	0.00	420.00	0.0	0.0
Allocation Summary Account	0.00	8.62	0.0	0.0
Food Stamps	7,792.94	67,807.07	1.1	1.1

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2022

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
MW/SIs Waiver-Client Expenses	2,033.00	7,432.65	0.3	0.1
ST/SIs-State Client Expenses	0.00	202.00	0.0	0.0
CES - Client Needs	525.28	2,954.88	0.1	0.0
Fssp-Special Reserve	2,800.00	30,966.25	0.4	0.5
Client-Sales Tax	0.00	169.62	0.0	0.0
Client-Recycling Exp.	0.00	237.20	0.0	0.0
Food	5,844.63	46,144.55	0.8	0.8
Medical/Dental	2,310.00	24,032.00	0.3	0.4
Medical/Dental Vision	1,567.00	7,568.80	0.2	0.1
Medical/Dental-Wipes	1,976.00	8,572.00	0.3	0.1
Purchased Services	<u>3,283.10</u>	<u>21,849.32</u>	<u>0.5</u>	<u>0.4</u>
 TOTAL OPERATING EXPENSE	 143,510.55	 1,071,035.76	 20.3	 18.1
 OCCUPANCY EXPENSE:				
Occup.-Depreciation	11,584.41	93,932.09	1.6	1.6
Occup.-Insurance	1,767.55	14,140.40	0.2	0.2
Occup.-Utilities	15,319.75	120,341.54	2.2	2.0
Occup.-Facility Maint./Repairs	6,998.15	49,776.01	1.0	0.8
Occup.-Rent	<u>500.00</u>	<u>4,688.00</u>	<u>0.1</u>	<u>0.1</u>
 TOTAL OCCUPANCY EXPENS	 36,169.86	 282,878.04	 5.1	 4.8
 TRANSPORTATION EXPENSE:				
Trans.-Depreciation	8,327.77	68,825.07	1.2	1.2
Trans.-Gas & Oil	10,311.10	82,225.87	1.5	1.4
Trans.-Maintenance & Repairs	(1,540.26)	14,198.77	(0.2)	0.2
Trans.-Insurance & License	<u>4,887.91</u>	<u>43,031.62</u>	<u>0.7</u>	<u>0.7</u>
 TOTAL TRANSPORTATION EX	 <u>21,986.52</u>	 <u>208,281.33</u>	 <u>3.1</u>	 <u>3.5</u>
 TOTAL EXPENDITURES	 708,191.76	 5,919,982.44	 100.0	 100.0
EXCESS (REVENUE)/LOSS	<u>\$ 2,231.20</u>	<u>\$(5,058.67)</u>	<u>100.0</u>	<u>(100.0)</u>

EASTERN CO SERV. FOR THE DEV DISABLED
Statement of Cash Flows
for the period ending February 28, 2022

	Current Period	Year to Date
Cash flows from operating activities :		
Net Income (Loss)	\$(2,231.20)	\$ 5,058.67
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	20,949.77	171,995.43
Decrease in Accounts Receivable	33,780.55	458,251.19
Decrease in Inventory	(1.60)	358.62
Increase in Accounts Payable	15,329.72	(275,727.71)
Net cash provided by operations	67,827.24	359,936.20
Cash flows from investing activities :		
Increase in property and equipment	0.00	(73,736.54)
Net cash used by investing activitie	0.00	(73,736.54)
Cash flows from financing activities :		
Net Increase In Cash And Equivalents	67,827.24	286,199.66
Cash and equivalents At Beginning Of Period	3,887,482.96	3,669,110.54
Cash and equivalents at end of period	\$ 3,955,310.20	\$ 3,955,310.20