

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
February 28, 2023

RECYCLING CASH ON HAND:	\$500.00
KEY BANK STERLING:	\$87,987.40
CLIENT CHECKING	\$124,430.88
FARMERS STATE BANK OF BRUSH	\$100,835.20
BANK OF COLORADO STERLING	\$316,636.70
WRAY STATE BANK	\$255,959.04
GOLDEN BELT BANK	\$129,053.82
WELLS FARGO BANK	\$771,013.30
WELLS FARGO MONEY MARKET	\$726,890.52
POINTS WEST BANK	\$273,913.90
EQUITABLE S&L MONEY MARKET:	\$259,123.33
BANK OF THE WEST	\$254,569.91
TBK Bank	\$718,134.87
ACCOUNTS RECEIVABLE ALL ACCOUNTS:	\$894,267.76
PREPAID EXPENSE	\$34,835.36
WORKSHOP INVENTORY ON HAND:	\$9,885.09
CURRENT ASSETS	\$4,958,037.08
CURRENT LIABILITIES:	\$681,906.63
TOTAL NET WORKING CAPITAL	\$4,276,130.45

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
February 28, 2023
67% of Year

PROGRAM	EXPENSES TO DATE	ANNUAL BUDGET	% OF EXPENSE PER BUDGET	REVENUE PER BUDGET	% of EXPENSE PER REVENUE
EARLY INT/PART C/TRUST	588036.00	875501.00	67%	1024848.00	57%
SLS MW/CES	153501.70	249800.00	61%	236119.00	65%
SLS STATE	36932.63	96026.00	38%	64751.00	57%
FSSP	44556.81	134645.00	33%	64272.00	69%
COMPREHENSIVE	4552101.12	6778419.00	67%	7111064.00	64%
ADMINISTRATION **	409961.53	584339.00	70%	452793.00	91%
ADULT CASE MGMT	449869.62	773518.00	58%	614861.00	73%
TOTAL ALL PROGRAMS:	6234959.41	9492248.00	66%	9568708.00	65%
WORKSHOP CONTRACTS:	Expense	vs.	Revenue	Excess (Revenue) or Loss	
Other Workshop Contracts	26811.23		24520.15	2291.08	
Trophy Shop	<u>7750.72</u>		<u>6208.19</u>	<u>1542.53</u>	
Total	34,561.95		30,728.34	3833.61	
Miscellaneous Funds:					
NVP/HUD					
TOTAL ALL EXPENSES:	\$6,269,521.36				
TOTAL ALL REVENUE:	\$5,996,557.47				
YTD EXCESS (REVENUE)/LOSS:	\$272,963.89				

** We only receive state dollars for administration costs. The remainder of the admin costs are disbursed out to all programs at the end of the fiscal year.

EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of February 28, 2023

CURRENT ASSETS:

Cash - Recycling	\$ 500.00
Key Bank	87,987.40
Client Checking Accounts	124,430.88
Farmer State Bank of Brush	100,835.20
Bank of Colorado - Sterling	316,636.70
Wray State Bank	255,959.04
Golden Belt Bank (Morgan Federal)	129,053.82
Wells Fargo Bank	771,013.30
Wells Fargo Money Mkt	726,890.52
Points West Community Bank	273,913.90
Equitable S & L Money Mkt	259,123.33
Bank of the West	254,569.91
TBK Bank Colorado	718,134.87
Accounts Receivable	894,267.76
Prepaid Expense	<u>34,835.36</u>

TOTAL CURRENT ASSETS		\$ 4,948,151.99
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INVENTORY:

Inventory-Workshops	<u>9,885.09</u>
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TOTAL INVENTORY		9,885.09
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FURNITURE & FIXTURES:

Furniture & Fixtures	<u>657.95</u>
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TOTAL FURNITURE & FIXTURES		657.95
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EQUIPMENT & VEHICLES:

Equipment & Vehicles	<u>1,117,705.45</u>
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TOTAL EQUIPMENT & VEHICLES		1,117,705.45
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BUILDINGS & IMPROVEMENTS :

Buildings & Improvements	4,040,495.13
Accumulated Depreciation	<u>(3,482,833.66)</u>

TOTAL BUILDINGS & IMPROVEMENTS		<u>557,661.47</u>
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TOTAL FIXED ASSETS & INVENTORY		6,634,061.95
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OTHER ASSETS:

Land	282,953.47
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EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of February 28, 2023

TOTAL OTHER ASSETS		<u>\$ 282,953.47</u>
TOTAL ASSETS		<u><u>\$ 6,917,015.42</u></u>
CURRENT LIABILITIES:		
A/P & Curr. Liab.	(288,809.38)	
Accrued Annual Leave	(214,304.62)	
FAMLI-.9%	(7,492.63)	
Accrued Wages	<u>(171,300.00)</u>	
TOTAL CURRENT LIABILITIES		(681,906.63)
LONG TERM LIABILITIES:		
TOTAL LIABILITIES		(681,906.63)
CONTRIBUTED CAPITAL:		
Investments	<u>(49,825.01)</u>	
TOTAL CONTRIBUTED CAPITAL		(49,825.01)
SURPLUS:		
Operating (Retained Earnings)	<u>(6,458,247.67)</u>	
TOTAL SURPLUS		(6,458,247.67)
Equity	<u>272,963.89</u>	
TOTAL CURRENT OPERATION		<u>272,963.89</u>
TOTAL CAPITAL & SURPLUS		<u><u>\$(6,917,015.42)</u></u>

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2023

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
REVENUES-STATE GENERAL FUND				
Revenues-State General Fund	\$(347.06)	\$(4,164.72)	(0.1)	(0.1)
State Funds - Case Management	(4,403.96)	(29,920.80)	(0.7)	(0.5)
State Funds - Management Fee	(733.84)	(5,870.72)	(0.1)	(0.1)
State Funds - Early Intervention	(33,436.25)	(262,589.25)	(5.3)	(4.4)
State Funds - FSSP	(1,410.00)	(38,202.82)	(0.2)	(0.6)
State Funds - SLS	(4,926.33)	(37,896.11)	(0.8)	(0.6)
State Funds - Children's Man. Fee	(280.44)	(2,835.36)	0.0	0.0
Non-Medicaid Functions	0.00	(1,947.75)	0.0	0.0
State Funds EI CM	(19,581.60)	(190,580.75)	(3.1)	(3.2)
CM Training	(630.53)	(5,489.81)	(0.1)	(0.1)
State Funds EI M&G	(12,162.18)	(101,671.74)	(1.9)	(1.7)
Eligibility Determination Revenue	(138.75)	(3,077.58)	0.0	(0.1)
EI Indirect Revenue	<u>(6,478.00)</u>	<u>(55,090.14)</u>	<u>(1.0)</u>	<u>(0.9)</u>
TOTAL REVENUES-GENERAL	(84,528.94)	(739,337.55)	(13.3)	(12.3)
REVENUES-STATE MEDICAID FUNDS				
Utilization Review/Assesment	(3,809.91)	(29,012.66)	(0.6)	(0.5)
Quality Assurance	(2,965.59)	(31,327.71)	(0.5)	(0.5)
EI TCM Revenue	(3,483.90)	(31,720.08)	(0.5)	(0.5)
Medicaid Waiver - TCM	(35,966.16)	(301,598.70)	(5.7)	(5.0)
Medicaid Waiver - Residential	(329,182.95)	(2,927,125.98)	(51.8)	(48.8)
Medicaid Waiver - Sp. Hab	(74,126.43)	(743,000.67)	(11.7)	(12.4)
Medicaid Waiver - Transportation	(17,244.50)	(162,486.54)	(2.7)	(2.7)
Medicaid Waiver - Behavior	(5,340.00)	(14,097.60)	(0.8)	(0.2)
Medicaid Waiver - SLS	(14,018.34)	(148,181.47)	(2.2)	(2.5)
Medicaid Waiver Supp. Employmen	(3,172.30)	(52,570.55)	(0.5)	(0.9)
Medicaid Waiver Childrens HCBS	(94.50)	(774.90)	0.0	0.0
Medicaid Waiver - Vision	(464.00)	(7,796.00)	(0.1)	(0.1)
Medicaid Waiver - Sp Medical	(5,078.00)	(17,685.00)	(0.8)	(0.3)
CES - Waiver	<u>(6,022.56)</u>	<u>(12,733.46)</u>	<u>(0.9)</u>	<u>(0.2)</u>
TOTAL REVENUES-STATE ME	(500,969.14)	(4,480,111.32)	(78.8)	(74.7)
REVENUES-ROOM & BOARD				
Client Room and Board	(40,740.90)	(329,754.48)	(6.4)	(5.5)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2023

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES-ROOM & B	(40,740.90)	(329,754.48)	(6.4)	(5.5)
REVENUES-OTHER NON SPECIFIED FUNDS				
Revenues-Other Non Specified	(660.44)	(4,167.46)	(0.1)	(0.1)
Client Food Stamp Money	(6,582.96)	(70,138.96)	(1.0)	(1.2)
Misc. Donations	(5.28)	(20,614.17)	0.0	(0.3)
School Districts	(168.75)	(1,987.50)	0.0	0.0
Other/Misc.	0.00	(3.75)	0.0	0.0
Gain On Sale	(200.00)	(311,775.61)	0.0	(5.2)
State Nvp	<u>0.00</u>	<u>(1,215.20)</u>	<u>0.0</u>	<u>0.0</u>
TOTAL REVENUES-OTHER NO	(7,617.43)	(409,902.65)	(1.2)	(6.8)
REVENUES-PRIVATE PAY FUNDS				
Day Program Private Pay	<u>(15.51)</u>	<u>(124.38)</u>	<u>0.0</u>	<u>0.0</u>
TOTAL REVENUES-PRIVATE P	(15.51)	(124.38)	0.0	0.0
REVENUES-COUNTY/PUBLIC FUNDS				
Yuma County	<u>0.00</u>	<u>(6,598.75)</u>	<u>0.0</u>	<u>(0.1)</u>
TOTAL REVENUES-COUNTY /P	0.00	(6,598.75)	0.0	(0.1)
REVENUES-WORKSHOPS:				
Revenues-Workshops	(1,881.25)	(24,520.15)	(0.3)	(0.4)
Kelandy Trophy Shop	<u>(201.27)</u>	<u>(6,208.19)</u>	<u>0.0</u>	<u>(0.1)</u>
TOTAL REVENUES-WORKSHO	(2,082.52)	(30,728.34)	(0.3)	(0.5)
TOTAL REVENUES	(635,954.44)	(5,996,557.47)	(100.0)	(100.0)
EXPENSES-SALARIES & BENEFITS:				
Directors Salaries	51,708.52	440,974.20	6.7	7.0

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2023

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
Professional Salaries	62,833.21	550,805.59	8.2	8.8
Admin Asst. Salaries	22,689.85	185,095.49	2.9	3.0
Managers Salaries	48,242.74	399,588.41	6.3	6.4
Direct Care Salaries	228,095.01	2,055,730.64	29.6	32.8
Housekeeping/Maint. Salaries	6,753.75	39,396.50	0.9	0.6
Transportation-Bus Driver Sal.	4,819.62	44,630.06	0.6	0.7
Other Salaries	0.00	21,300.00	0.0	0.3
Client-Salaries	1,634.60	20,555.29	0.2	0.3
Client-C.I.E.	81.91	963.75	0.0	0.0
F.I.C.A.	31,375.77	265,441.56	4.1	4.2
Health/Group Ins.	24,890.93	172,079.99	3.2	2.7
Unemployment Comp.	3,349.08	11,490.06	0.4	0.2
Workmans Compensation	19,868.81	148,672.50	2.6	2.4
Employee Physicals	133.00	425.30	0.0	0.0
Deferred Compensation	15,182.02	102,300.29	2.0	1.6
 TOTAL SALARIES & BENEFITS	 521,658.82	 4,459,449.63	 67.8	 71.1
 OPERATING EXPENSES:				
Dues & Subscriptions	3,579.28	16,788.12	0.5	0.3
Equipment Repairs/Maintenance	0.00	28,212.38	0.0	0.4
Telephone	6,642.44	46,253.22	0.9	0.7
Meetings & Conferences	660.68	11,670.85	0.1	0.2
Supplies	39,162.24	245,810.79	5.1	3.9
Contract Services	67,270.18	527,283.67	8.7	8.4
General Insurance	6,037.31	48,298.48	0.8	0.8
Equipment Depreciation	648.83	6,538.62	0.1	0.1
Mileage	725.12	7,844.45	0.1	0.1
Postage & Freight	0.00	4,015.76	0.0	0.1
Administration-Acctg & Audit	0.00	360.00	0.0	0.0
Administration-Legal Fees	50.00	740.00	0.0	0.0
Food Stamps	6,582.96	70,138.96	0.9	1.1
Miscellaneous	1,369.86	1,369.86	0.2	0.0
MW/SIs Waiver-Client Expenses	1,748.00	19,677.50	0.2	0.3
CES - Client Needs	548.24	7,848.36	0.1	0.1
Fssp-Special Reserve	3,710.00	44,556.81	0.5	0.7
Client-Sales Tax	45.64	143.86	0.0	0.0
Food	9,006.23	48,537.89	1.2	0.8
Medical/Dental	96.00	19,207.00	0.0	0.3
Medical/Dental Vision	456.50	8,119.79	0.1	0.1

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending February 28, 2023

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
Medical/Dental-Wipes	1,092.00	7,428.00	0.1	0.1
Purchased Services	<u>4,094.30</u>	<u>27,307.64</u>	<u>0.5</u>	<u>0.4</u>
 TOTAL OPERATING EXPENSE	 153,525.81	 1,198,152.01	 19.9	 19.1
 OCCUPANCY EXPENSE:				
Occup.-Interest	0.00	50.00	0.0	0.0
Occup.-Depreciation	11,661.99	94,235.73	1.5	1.5
Occup.-Insurance	2,216.02	17,751.04	0.3	0.3
Occup.-Utilities	19,858.91	132,205.46	2.6	2.1
Occup.-Facility Maint./Repairs	27,243.51	136,099.52	3.5	2.2
Occup.-Rent	<u>575.00</u>	<u>4,150.00</u>	<u>0.1</u>	<u>0.1</u>
 TOTAL OCCUPANCY EXPENS	 61,555.43	 384,491.75	 8.0	 6.1
 TRANSPORTATION EXPENSE:				
Trans.-Depreciation	6,080.55	52,866.65	0.8	0.8
Trans.-Gas & Oil	13,456.78	86,729.15	1.7	1.4
Trans.-Maintenance & Repairs	8,358.88	37,753.82	1.1	0.6
Trans.-Insurance & License	<u>5,112.80</u>	<u>50,078.35</u>	<u>0.7</u>	<u>0.8</u>
 TOTAL TRANSPORTATION EX	 <u>33,009.01</u>	 <u>227,427.97</u>	 <u>4.3</u>	 <u>3.6</u>
 TOTAL EXPENDITURES	 769,749.07	 6,269,521.36	 100.0	 100.0
EXCESS (REVENUE)/LOSS	<u>\$ 133,794.63</u>	<u>\$ 272,963.89</u>	<u>100.0</u>	<u>100.0</u>

EASTERN CO SERV. FOR THE DEV DISABLED
Statement of Cash Flows
for the period ending February 28, 2023

	<u>Current Period</u>	<u>Year to Date</u>
Cash flows from operating activities :		
Net Income (Loss)	\$(133,794.63)	\$(272,963.89)
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	18,391.37	153,641.00
Decrease in Accounts Receivable	104,763.99	170,821.66
Increase in Inventory	59.00	(1,105.45)
Increase in Accounts Payable	<u>(900.76)</u>	<u>(263,828.49)</u>
Net cash provided by operations	(11,481.03)	(213,435.17)
Cash flows from investing activities :		
Increase in property and equipment	23,211.24	(4,015.45)
Decrease in Purchases Of Long-Term Inve	<u>0.00</u>	<u>8,000.00</u>
Net cash used by investing activitie	23,211.24	3,984.55
Cash flows from financing activities :		
Net Increase In Cash And Equivalents	11,730.21	(209,450.62)
Cash and equivalents At Beginning Of Period	<u>4,007,318.66</u>	<u>4,228,499.49</u>
Cash and equivalents at end of period	<u><u>\$ 4,019,048.87</u></u>	<u><u>\$ 4,019,048.87</u></u>

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
March 31, 2023

RECYCLING CASH ON HAND:	\$500.00
KEY BANK STERLING:	\$87,988.14
CLIENT CHECKING	\$124,430.88
FARMERS STATE BANK OF BRUSH	\$100,865.18
BANK OF COLORADO STERLING	\$312,369.92
WRAY STATE BANK	\$256,220.54
GOLDEN BELT BANK	\$129,080.88
WELLS FARGO BANK	\$730,151.07
WELLS FARGO MONEY MARKET	\$727,159.40
POINTS WEST BANK	\$274,204.70
EQUITABLE S&L MONEY MARKET:	\$259,208.52
BANK OF THE WEST	\$254,572.07
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ACCOUNTS RECEIVABLE ALL ACCOUNTS:	\$1,008,033.83
PREPAID EXPENSE	\$32,995.68
WORKSHOP INVENTORY ON HAND:	\$10,554.84
CURRENT ASSETS	\$5,026,623.00
CURRENT LIABILITIES:	\$720,442.43
TOTAL NET WORKING CAPITAL	\$4,306,180.57

EASTERN COLORADO SERVICES
for the Developmentally Disabled, Inc.
MONTHLY FINANCIAL REPORT FOR:
March 31, 2023
75% of Year

PROGRAM	EXPENSES TO DATE	ANNUAL BUDGET	% OF EXPENSE PER BUDGET	REVENUE PER BUDGET	% of EXPENSE PER REVENUE
EARLY INT/PART C/TRUST	674137.03	875501.00	77%	1024848.00	66%
SLS MW/CES	182273.14	249800.00	73%	236119.00	77%
SLS STATE	41445.29	96026.00	43%	64751.00	64%
FSSP	52482.21	134645.00	39%	64272.00	82%
COMPREHENSIVE	5087670.18	6778419.00	75%	7111064.00	72%
ADMINISTRATION **	475988.50	584339.00	81%	452793.00	105%
ADULT CASE MGMT	512896.10	773518.00	66%	614861.00	83%
TOTAL ALL PROGRAMS:	7026892.45	9492248.00	74%	9568708.00	73%
WORKSHOP CONTRACTS:	Expense	vs.	Revenue	Excess (Revenue) or Loss	
Other Workshop Contracts	28706.61		24520.15	4186.46	
Trophy Shop	<u>8847.14</u>		<u>7483.21</u>	<u>1363.93</u>	
Total	37,553.75		32,003.36	5550.39	
Miscellaneous Funds:					
NVP/HUD					
TOTAL ALL EXPENSES:	\$7,064,446.20				
TOTAL ALL REVENUE:	\$6,803,141.06				
YTD EXCESS (REVENUE)/LOSS:	\$261,305.14				

** We only receive state dollars for administration costs. The remainder of the admin costs are disbursed out to all programs at the end of the fiscal year.

EASTERN CO SERV. FOR THE DEV DISABLED
Balance Sheet
as of March 31, 2023

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Wells Fargo Bank	730,151.07
Wells Fargo Money Mkt	727,159.40
Points West Community Bank	274,204.70
Equitable S & L Money Mkt	259,208.52
Bank of the West	254,572.07
TBK Bank Colorado	718,287.35
Accounts Receivable	1,008,033.83
Prepaid Expense	<u>32,995.68</u>

TOTAL CURRENT ASSETS

\$ 5,016,068.16

INVENTORY:

Inventory-Workshops	<u>10,554.84</u>
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TOTAL INVENTORY

10,554.84

FURNITURE & FIXTURES:

Furniture & Fixtures	<u>657.95</u>
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TOTAL FURNITURE & FIXTURES

657.95

EQUIPMENT & VEHICLES:

Equipment & Vehicles	<u>1,117,705.45</u>
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TOTAL EQUIPMENT & VEHICLES

1,117,705.45

BUILDINGS & IMPROVEMENTS :

Buildings & Improvements	4,040,495.13
Accumulated Depreciation	<u>(3,501,225.03)</u>

TOTAL BUILDINGS & IMPROVEMENTS

539,270.10

TOTAL FIXED ASSETS & INVENTORY

6,684,256.50

OTHER ASSETS:

Land	282,953.47
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EASTERN CO SERV. FOR THE DEV DISABLED
 Balance Sheet
 as of March 31, 2023

TOTAL OTHER ASSETS		<u>\$ 282,953.47</u>
TOTAL ASSETS		<u><u>\$ 6,967,209.97</u></u>
CURRENT LIABILITIES:		
A/P & Curr. Liab.	(323,313.07)	
Accrued Annual Leave	(214,304.62)	
FAMLI-.9%	(11,524.74)	
Accrued Wages	<u>(171,300.00)</u>	
TOTAL CURRENT LIABILITIES		(720,442.43)
LONG TERM LIABILITIES:		
TOTAL LIABILITIES		(720,442.43)
CONTRIBUTED CAPITAL:		
Investments	<u>(49,825.01)</u>	
TOTAL CONTRIBUTED CAPITAL		(49,825.01)
SURPLUS:		
Operating (Retained Earnings)	<u>(6,458,247.67)</u>	
TOTAL SURPLUS		(6,458,247.67)
Equity	<u>261,305.14</u>	
TOTAL CURRENT OPERATION		<u>261,305.14</u>
TOTAL CAPITAL & SURPLUS		<u><u>\$(6,967,209.97)</u></u>

EASTERN CO SERV. FOR THE DEV DISABLED

Income Statement

for the period ending March 31, 2023

	Current Period	Year to Date	M-T-D %	Y-T-D %
REVENUES-STATE GENERAL FUND				
Revenues-State General Fund	\$(347.06)	\$(4,511.78)	0.0	(0.1)
State Funds - Case Management	(3,470.00)	(33,390.80)	(0.4)	(0.5)
State Funds - Management Fee	(733.84)	(6,604.56)	(0.1)	(0.1)
State Funds - Early Intervention	(41,440.00)	(304,029.25)	(5.1)	(4.5)
State Funds - FSSP	(6,253.31)	(44,456.13)	(0.8)	(0.7)
State Funds - SLS	(4,504.27)	(42,400.38)	(0.6)	(0.6)
State Funds - Children's Man. Fee	(280.44)	(3,115.80)	0.0	0.0
Non-Medicaid Functions	0.00	(1,947.75)	0.0	0.0
State Funds EI CM	(23,996.24)	(214,576.99)	(3.0)	(3.2)
CM Training	0.00	(5,489.81)	0.0	(0.1)
State Funds EI M&G	(14,026.91)	(115,698.65)	(1.7)	(1.7)
Eligibility Determination Revenue	(138.75)	(3,216.33)	0.0	0.0
EI Indirect Revenue	(7,946.32)	(63,036.46)	(1.0)	(0.9)
TOTAL REVENUES-GENERAL	(103,137.14)	(842,474.69)	(12.8)	(12.4)
REVENUES-STATE MEDICAID FUNDS				
Utilization Review/Assesment	(4,828.16)	(33,840.82)	(0.6)	(0.5)
Quality Assurance	(2,929.86)	(34,257.57)	(0.4)	(0.5)
EI TCM Revenue	(5,640.60)	(37,360.68)	(0.7)	(0.5)
Medicaid Waiver - TCM	(37,970.58)	(339,569.28)	(4.7)	(5.0)
Medicaid Waiver - Residential	(361,275.65)	(3,288,401.63)	(44.8)	(48.3)
Medicaid Waiver - Sp. Hab	(93,703.52)	(836,704.19)	(11.6)	(12.3)
Medicaid Waiver - Transportation	(20,007.46)	(182,494.00)	(2.5)	(2.7)
Medicaid Waiver - Behavior	0.00	(14,097.60)	0.0	(0.2)
Medicaid Waiver - SLS	(22,349.10)	(170,530.57)	(2.8)	(2.5)
Medicaid Waiver Supp. Employmen	(1,988.80)	(54,559.35)	(0.2)	(0.8)
Medicaid Waiver Childrens HCBS	(94.50)	(869.40)	0.0	0.0
Medicaid Waiver - Vision	(857.00)	(8,653.00)	(0.1)	(0.1)
Medicaid Waiver - Sp Medical	(9,132.00)	(26,817.00)	(1.1)	(0.4)
CES - Waiver	(1,858.26)	(14,591.72)	(0.2)	(0.2)
TOTAL REVENUES-STATE ME	(562,635.49)	(5,042,746.81)	(69.8)	(74.1)
REVENUES-ROOM & BOARD				
Client Room and Board	(37,755.90)	(367,510.38)	(4.7)	(5.4)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending March 31, 2023

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
TOTAL REVENUES-ROOM & B	(37,755.90)	(367,510.38)	(4.7)	(5.4)
REVENUES-OTHER NON SPECIFIED FUNDS				
Revenues-Other Non Specified	(1,118.79)	(5,286.25)	(0.1)	(0.1)
Client Food Stamp Money	(5,386.50)	(75,525.46)	(0.7)	(1.1)
Misc. Donations	(441.80)	(21,055.97)	(0.1)	(0.3)
School Districts	(150.00)	(2,137.50)	0.0	0.0
Other/Misc.	0.00	(3.75)	0.0	0.0
Gain On Sale	(10,884.49)	(322,660.10)	(1.3)	(4.7)
Insurance Monies	(5,394.00)	(5,394.00)	(0.7)	(0.1)
State Nvp	(347.20)	(1,562.40)	0.0	0.0
TOTAL REVENUES-OTHER NO	(23,722.78)	(433,625.43)	(2.9)	(6.4)
REVENUES-PRIVATE PAY FUNDS				
Day Program Private Pay	(15.51)	(139.89)	0.0	0.0
TOTAL REVENUES-PRIVATE P	(15.51)	(139.89)	0.0	0.0
REVENUES-COUNTY/PUBLIC FUNDS				
Logan County	(25,000.00)	(25,000.00)	(3.1)	(0.4)
Sedgwick County	(34,036.00)	(34,036.00)	(4.2)	(0.5)
Yuma County	0.00	(6,598.75)	0.0	(0.1)
Washington County	(2,479.75)	(2,479.75)	(0.3)	0.0
Lincoln County	(14,716.00)	(14,716.00)	(1.8)	(0.2)
Cheyenne County	(1,810.00)	(1,810.00)	(0.2)	0.0
TOTAL REVENUES-COUNTY /P	(78,041.75)	(84,640.50)	(9.7)	(1.2)
REVENUES-WORKSHOPS:				
Revenues-Workshops	0.00	(24,520.15)	0.0	(0.4)
Kelandy Trophy Shop	(1,275.02)	(7,483.21)	(0.2)	(0.1)

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending March 31, 2023

	Current Period	Year to Date	M-T-D %	Y-T-D %
TOTAL REVENUES-WORKSHO	\$(1,275.02)	\$(32,003.36)	(0.2)	(0.5)
TOTAL REVENUES	(806,583.59)	(6,803,141.06)	(100.0)	(100.0)
EXPENSES-SALARIES & BENEFITS:				
Directors Salaries	52,086.92	493,061.12	6.6	7.0
Professional Salaries	70,481.95	621,287.54	8.9	8.8
Admin Asst. Salaries	21,066.26	206,161.75	2.7	2.9
Managers Salaries	50,414.89	450,003.30	6.3	6.4
Direct Care Salaries	220,939.69	2,276,670.33	27.8	32.2
Housekeeping/Maint. Salaries	7,156.36	46,552.86	0.9	0.7
Transportation-Bus Driver Sal.	5,071.79	49,701.85	0.6	0.7
Other Salaries	0.00	21,300.00	0.0	0.3
Client-Salaries	1,593.63	22,148.92	0.2	0.3
Client-C.I.E.	64.85	1,028.60	0.0	0.0
F.I.C.A.	31,506.42	296,947.98	4.0	4.2
Health/Group Ins.	32,828.22	204,908.21	4.1	2.9
Unemployment Comp.	3,300.08	14,790.14	0.4	0.2
Workmans Compensation	18,616.36	167,288.86	2.3	2.4
Employee Physicals	76.00	501.30	0.0	0.0
Deferred Compensation	15,926.67	118,226.96	2.0	1.7
TOTAL SALARIES & BENEFITS	531,130.09	4,990,579.72	66.8	70.6
OPERATING EXPENSES:				
Dues & Subscriptions	213.06	17,001.18	0.0	0.2
Equipment Repairs/Maintenance	6,520.63	34,733.01	0.8	0.5
Telephone	4,194.05	50,447.27	0.5	0.7
Meetings & Conferences	743.86	12,414.71	0.1	0.2
Supplies	44,439.27	290,250.06	5.6	4.1
Contract Services	75,049.75	602,333.42	9.4	8.5
General Insurance	6,037.31	54,335.79	0.8	0.8
Equipment Depreciation	648.83	7,187.45	0.1	0.1
Mileage	2,107.39	9,951.84	0.3	0.1
Postage & Freight	0.00	4,015.76	0.0	0.1
Administration-Acctg & Audit	12,900.00	13,260.00	1.6	0.2
Administration-Legal Fees	450.00	1,190.00	0.1	0.0
Food Stamps	5,386.50	75,525.46	0.7	1.1

EASTERN CO SERV. FOR THE DEV DISABLED
Income Statement
for the period ending March 31, 2023

	<u>Current Period</u>	<u>Year to Date</u>	<u>M-T-D %</u>	<u>Y-T-D %</u>
Miscellaneous	0.00	1,369.86	0.0	0.0
MW/SIs Waiver-Client Expenses	1,277.00	20,954.50	0.2	0.3
CES - Client Needs	5,523.34	13,371.70	0.7	0.2
Fssp-Special Reserve	7,925.40	52,482.21	1.0	0.7
Client-Sales Tax	0.00	143.86	0.0	0.0
Food	3,848.81	52,386.70	0.5	0.7
Medical/Dental	10,847.00	30,054.00	1.4	0.4
Medical/Dental Vision	2,573.00	10,692.79	0.3	0.2
Medical/Dental-Wipes	1,908.00	9,336.00	0.2	0.1
Purchased Services	<u>4,022.74</u>	<u>31,330.38</u>	<u>0.5</u>	<u>0.4</u>
 TOTAL OPERATING EXPENSE	 196,615.94	 1,394,767.95	 24.7	 19.7
 OCCUPANCY EXPENSE:				
Occup.-Interest	0.00	50.00	0.0	0.0
Occup.-Depreciation	11,661.99	105,897.72	1.5	1.5
Occup.-Insurance	2,216.02	19,967.06	0.3	0.3
Occup.-Utilities	16,836.48	149,041.94	2.1	2.1
Occup.-Facility Maint./Repairs	9,483.43	145,582.95	1.2	2.1
Occup.-Rent	<u>575.00</u>	<u>4,725.00</u>	<u>0.1</u>	<u>0.1</u>
 TOTAL OCCUPANCY EXPENS	 40,772.92	 425,264.67	 5.1	 6.0
 TRANSPORTATION EXPENSE:				
Trans.-Depreciation	6,080.55	58,947.20	0.8	0.8
Trans.-Gas & Oil	10,353.08	97,082.23	1.3	1.4
Trans.-Maintenance & Repairs	3,630.12	41,383.94	0.5	0.6
Trans.-Insurance & License	<u>6,342.14</u>	<u>56,420.49</u>	<u>0.8</u>	<u>0.8</u>
 TOTAL TRANSPORTATION EX	 <u>26,405.89</u>	 <u>253,833.86</u>	 <u>3.3</u>	 <u>3.6</u>
 TOTAL EXPENDITURES	 794,924.84	 7,064,446.20	 100.0	 100.0
EXCESS (REVENUE)/LOSS	<u><u>\$(11,658.75)</u></u>	<u><u>\$ 261,305.14</u></u>	<u><u>(100.0)</u></u>	<u><u>100.0</u></u>

EASTERN CO SERV. FOR THE DEV DISABLED
Statement of Cash Flows
for the period ending March 31, 2023

	<u>Current Period</u>	<u>Year to Date</u>
Cash flows from operating activities :		
Net Income (Loss)	\$ 11,658.75	\$(261,305.14)
Adjustments to reconcile the change in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	18,391.37	172,032.37
Decrease in Accounts Receivable	(111,926.39)	58,895.27
Increase in Inventory	(669.75)	(1,775.20)
Increase in Accounts Payable	<u>38,535.80</u>	<u>(225,292.69)</u>
Net cash provided by operations	(44,010.22)	(257,445.39)
Cash flows from investing activities :		
Increase in property and equipment	0.00	(4,015.45)
Decrease in Purchases Of Long-Term Inve	<u>0.00</u>	<u>8,000.00</u>
Net cash used by investing activitie	0.00	3,984.55
Cash flows from financing activities :		
Net Increase In Cash And Equivalents	(44,010.22)	(253,460.84)
Cash and equivalents At Beginning Of Period	<u>4,019,048.87</u>	<u>4,228,499.49</u>
Cash and equivalents at end of period	<u><u>\$ 3,975,038.65</u></u>	<u><u>\$ 3,975,038.65</u></u>